



Dulevo News

Monthly Newsletter



BRANCH OFFICES FOUR MORE CONTAINERS LEAVE FOR AUSTRALIA Sweepers, Koalas and Kangaroos

*ASC Dulevo will receive four more containers in a few days.
A new challenge for our industrial machines.*



The first two containers left Parma for Australia last November: They mainly carried street cleaning machines and spare parts. Four months after the *joint venture* agreement between Dulevo International and Australian Sweeping Company was signed (for more information on this issue, see Dulevo News 08.2009), on the 2nd of April the first four containers - containing exclusively industrial machines and scrubber-dryers - left the shipment department of the Fontanellato plant. They contained nine 90, seven 100 and four 120 (electric, gas, and petrol versions), twenty 700 EH and twenty H 404 M walk-behind scrubber-dryers. The containers, whose arrival is scheduled between the 15th and the 20th of May, will be delivered between Melbourne, Sydney and Brisbane. A great achievement and a new, thrilling challenge is about to start.

Nicola Chiapponi, Area Manager in charge of the operation, is very happy and proud of this new achievement: "At the beginning, we had to overcome some obstacles, since exporting to Australia is not always easy, but today we are very proud of the job done and even more proud of this new project we have started together with Tony Bilos of ASC."

EXHIBITIONS DULEVO TAKES PART IN THE 10TH EDITION OF CEMTECH IN CHINA

A Small Stand for a Great Start

At the Beijing Cemtech, Dulevo amazes the Far East



Organised by *CementReview*, the tenth edition of *China International Cement Industry Exhibition* has taken place in Beijing from the 1st to the 3rd of April. The exhibition covered approximately 10,000 square metres, hosting more than 210 exhibitors from 35 countries. This exhibition, a very important and great attraction on its own, was linked to a conference - sponsored by the GORE® Group among others - in which all the most renowned concrete companies (Lafarge, Holcim, Italcementi and many others) took part.

Dulevo was there as well. Thanks to the solid cooperation with Gore® and the support of its Chinese dealer Gadlee, Dulevo introduced its sweepers: The only machines able to sweep without water, and ensuring an almost total filtration thanks to the Gore® fabric filter performance. It was the first time Dulevo had taken part in events of this kind, but it experienced immediate success and aroused interest from the audience. For more information on these events, taking place in different periods and places in the world, go to www.cemnet.com



IMPORTANT DELIVERIES THE FIRST 200 MACHINE DELIVERED TO THE MALAGÓN MUNICIPALITY

Dulevo Queen of Castilla

Cleaning workers can now count on a great help



The urban cleaning services of Malagón, in the Spanish region of Castilla-La Mancha, can now use the latest version of the Dulevo sweeper, the 200 quattro, which will make cleaning and sweeping a much easier job. As a consequence of an intense development in recent years, the town needed a more powerful machine ensuring efficient, fast, and easy cleaning. These very features were highlighted by the Dulevo dealer **G. V. Manutención** during negotiations: the town council appreciated them by choosing a machine that is suitable for hard work and is equipped with sewer cleaning hose, third brush, and Gore® filter.

IMPORTANT DELIVERIES 2 FOUR MACHINES DELIVERED TO THE BARCELONA AIRPORT

El Prat as You've Never Seen It Before

Dulevo is awarded another important delivery to a European airport

After Oslo and Ho Chi Minh, Dulevo is proud to announce that another important European airport, "El Prat", Barcelona international airport, has chosen Dulevo for its cleaning services. Thanks to Xavier López, our Spanish Area Manager, on the 2nd of April, four sweepers have been delivered to be used in the airport new terminal. Our machines, two 850 mini and two 5000 evolution sweepers (with left brush and debris collection hose, high dump and hydraulic system respectively), are a step further for Dulevo towards conquering the airport market. Starting from this year, the *Airport* equipment has been added to our price list: It is specifically designed by Dulevo engineers and technicians for airport conditions.

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Flash News

Dulevo has been assigned the **official United Nations supplier code**, awarded by the UNGM, *United Nations Global Marketplace*, which certifies companies as reliable and trustworthy suppliers: no company can supply the United Nations without being a certified supplier. Dulevo has already submitted two RFQs (*Requests For Quotation*) for calls for tender up to 100,000 USD in Egypt and Turkey.

- 30 days to

EVENTO **PRO**
FONTANELLATO 2009

The 30th of April was the deadline to register for the EVENTO PRO 2009, which will be held this year at the Dulevo headquarters in Fontanellato on the **13th of June**. All our dealers are invited to this business and brainstorming day, which will be a productive and positive occasion for all the attendees. Please remember that it is still possible to register for the event at the earliest opportunity and no later than the 15th of May. Send your registration form to c.peterlini@dulevo.com