



Dulevo News

Monthly information



INITIATIVES ROARING SUCCESS FOR THE DULEVO 2009 CALENDARS

A fine result. But only thanks to you.

Dulevo summarize the results concerning the beneficial initiative of this Christmas period. And it cannot be but satisfied.

DULEVO



It started as a game. Quite by chance. The idea that children could help other children. It first developed into a project, and then into a roaring success. Above all it turned into a marvellous gift for a group of children who now have more reason to smile.

Thanks to the valuable contribution of all of its employees and many of its dealers, suppliers and friends, Dulevo has managed to make a dream come true. And what a dream!

The designing and drafting of the calendars commenced in October, gathering a few suggestions, creating rough drafts and inventing a few ideas. Then a real, authentic photographic set was set up in the workshop and the calendar itself was shot in the course of a fun-packed day of

activity. From the moment the calendar was launched (on 3 November 2008) till today, thanks to everyone's contribution, we have collected more than € 11,000, and sales are still continuing.

During the Christmas dinner, in the presence of the entire Dulevo staff, a giant cheque was awarded to the patroness of the Foundation, Mrs Isabella Geddes, who, surprised and moved, expressed her warmest thanks for such generosity.

"With the proceeds – explains Mrs Geddes – we intend to build a new bathroom on the first floor of the house and purchase a few computers. It is important that our children too, right from the start, should have the opportunity to learn just like any other children of their age."

Dulevo and all those who contributed to the realization of this dream cannot but be delighted.

If you still do not have a Dulevo calendar, order one by writing to info@dulevo.com

Flash News

As of today, Spain has a new captain: [Xavier Lopez](#) – already well-known in his former capacity as Hydro Power Area Manager over the past four years – has now become [Spain and Portugal Area Manager](#) for Dulevo's Line of industrial and street sweepers. He is ably assisted by [Santiago Puertolas](#) who, after more than 30 years in the cleaning sector, has now become the manager of the Hydro Power Line for Spain.

TECHNOLOGY THE HYDRO POWER ONLY WEB SITE IS ON-LINE

Not just www.dulevo.com

The new Dulevo web site dedicated to scrubber-dryers is



The new Dulevo web site entirely dedicated to the HYDRO POWER LINE is now on-line.

Browse through www.dulevo-hydropower.com and find out all the news. In the site you will find photos, sales descriptions, brief technical sheets, sales areas, exhibitions and much, much more. At the present moment the site is in English only, but it will soon be available in Italian and Spanish too.

PRESTIGIOUS DELIVERIES LYON MACHINES RARING TO GO

An 850 for every nook and cranny of Lyon

Dulevo France wins the tender for the delivery of 21 machines to the municipality of Lyon



Four months ago **Dulevo France** took part in a call for tenders for the supplying of 21 sweepers, 850 model, to the city of Lyon. A complex tender, involving machines in special configurations and really tough competition. Three weeks ago the official notification of the award arrived and as of this week deliveries will be commencing. The machines will be leaving next week from the Fontanellato factory for Macôn, the home of Dulevo's French branch office. The grand ceremony marking the first official delivery is scheduled to take place at the beginning of March at Dulevo France, in the presence of the Mayor of

Lyon and various other municipal officials.

Lyon's 850s are equipped with a water recycling system, air-conditioning system, traction engine for steep uphill work, colour camera and electrically-heated adjustable mirrors. Twenty-one little jewels at the service of the city and the environment.

EVENTS ITALIAN WORKSHOPS AND DEALERS MEET IN PARMA

Dulevo opens its doors

More than 50 participants, for a day of work, brainstorming and team spirit

Parma, Meeting 20/01/2009



On 20 January the first conference, dedicated to Italian dealers and workshops, was held in Parma, and was chiefly focused on the world of Service and Spare Parts. Throughout the day, the managers of the two departments, Piero Sacco and Giancarlo Eviri, took turns on the stage, assisted by their technicians, to illustrate the new hiring tables, full service contracts, the new method for ordering spare parts, the management of sales outside the delimited territories and much, much more... The afternoon, on the other hand, was dedicated to the machines, presenting new models of scrubber-dryers and sweepers. The atmosphere was dynamic, with participants eager to exchange ideas and experiences. As a corollary to the presentations, comprehensive documentation was distributed. Anyone who did not receive this documentation for any reason, or who was unable to attend, may request it by writing to assistenza@dulevo.com.

JOINT VENTURES THE AUSTRALIA PROJECT IS UNDERWAY

Dulevo flies to Australia

In cooperation with ASC, the Australian challenge begins

Three months. This is the time that has passed since that 1st November in which Vincenzo Geddes, the Sales Manager of Dulevo, and Nicola Chiapponi, Product Manager, set off for a very special destination: Sidney, Australia. Giving the go-ahead to a new important project. Thanks to the friendship and mutual respect binding Dulevo and Tony Bilos, the owner of A.S.C. (Australian Sweepers Company), it has been possible to launch an important joint venture, which will have Dulevo on-the-go on two fronts. This new initiative is called ASC DULEVO and it is already underway. Thanks to this Australian cooperation initiative, it will now be easier to reach the most distant places of a continent that is absolutely huge and often difficult to reach from Europe. The first two containers (containing a 200quattro, a Commando, a 5000 Evolution and some models from the Sprint Line) left on 18 and 20 November for Sidney; the departure of a



further 4 containers is scheduled, two of which will be headed for Sydney, one for Melbourne and the last for Brisbane. This new shipment contains industrial sweepers, Energy scrubber-driers and spare parts. It is yet another challenge that Dulevo is proud to face, and to which it will dedicate the passionate commitment and enthusiasm typical of the Dulevo family.