



# Dulevo News

Monthly information bulletin



**GREAT RESULTS – THE FIRST ALL-MEXICAN FRAME NOW COMPLETED**

## Born in Mexico, Italian DNA

*Dulevo Mexico is proud to present the first frame to be developed and built overseas*

It was in July that the first containers left the Fontanellato Dulevo factory for the port of Veracruz, Mexico. Together with other goods, the containers were transporting two completed frames, one unfinished and another still to be assembled. Nothing had been said about them then, in view of the impressive new challenge that was about to start the details had been kept under wraps, but now – almost nine months from shipping those materials, Dulevo Mexico is proud to present the first frame made wholly with Mexican structural work.



The jigs came from Italy too, the special equipment enabling the different parts to be assembled in their correct positions, guaranteeing perfect layout of the frame. Dulevo Mexico, with the assistance of the Italian parent company's Purchasing and Production office, worked out a list of the material needed for the frames to be created locally (metal sheets, piping, mechanical working of details) and later the cut nestings were created. After this, the sub-units were assembled and jig welding was carried out (*see side photo*). After sanding, the liquid painting process (Dulevo Mexico can do this at its own factory) was the final step.

The first frame wholly made in Mexico saw the light of day on 16 March this year, amidst the satisfaction and pride of the whole Dulevo Mexico group (and others), which with its passion, perseverance and hard work had enabled this new and important target to be reached and overtaken.

**IMPORTANT SALES THE FIRST ORDER WITH NIPPON STEEL SIGNED**

## Dulevo enchants the Land of the Rising Sun

*The Japanese steel production giant chooses Dulevo*

After a lot of work and various demonstration trials, Dulevo and its Japanese dealer **Martek** are now in a position to announce with enormous pleasure that Nippon Steel, the world's steel giants, have selected Dulevo for the cleaning of



In March, two 200s and one 5000 were delivered to one of the ten factories that Nippon Steel has set up all over Japan. This was a great success over the competition, which had been supplying the Japanese company for years and now found it had lost its supremacy. This great success was attained also thanks to the GORE®

filter, a world exclusive for Dulevo, included in all three sweepers and essential in guaranteeing a perfect clean and no dust.

## Flash News

June for Dulevo is a month of events:

- **PULIRE 2009**,  
9-12, Verona, Italy
- **WASTE EXPO**,  
9-11, Las Vegas, U.S.A.
- **FUTURSOURCE**,  
9-11, London, UK
- **SWISS PUBLIC**,  
9-11, Berne, Switzerland

If you would like invitations or further information, contact our Communications Office.

## Dulevo is ready for a new initiative

*Just after the Indian great success, Dulevo is now thinking about the annual event*



The sixth edition of MUNICIPALIKA took place under the burning skies of Mumbai, India; the fair – dedicated mainly to urban development and public works - had a large number of exhibitors, including Dulevo India, which presented its 200 quattro sweeper, perfectly suitable for any urban environment and now, thanks to its GORE® filter, even more effective in the battle against fine dust.

It was a huge pleasure for all the Dulevo staff and Dulevo India to note the great interest aroused by the machines on display and to be able to present the Dulevo brand once more in a country like India which is daily more aware and respectful of the environment

and is already very familiar with the quality and reliability of Dulevo sweepers.

Now, after a brief period of calm, Dulevo is already thinking about the next event, the next opportunity to bring all their dealers together in a day of work and celebration that will be important for all participants. As soon as **PULIRE 2009** has closed (where Dulevo can be found at Pavilion 6, Stand E6),



will be held at the Fontanellato factory. This will be a meeting totally focussed on the sale of all the tools Dulevo makes available to its vendors in order to be more effective and therefore more efficient and productive. If you have not yet signed up, write to our Communications Office without delay.

### NEW MACHINES IN A PREVIEW TO PULIRE, THE NEW OPERATOR-ON-BOARD SCRUBBER-DRYER

## Pulire 2009 and Dulevo's new born



Dulevo's Hydro Power line has a new star. The operator-on-board scrubber-dryer line is now complete with a new little jewel set to show the world that an operator-on-board scrubber-dryer can certainly be compact, yet also have all the features of the large industrial sweepers. After the 715 and 815, 1020 and 1220 models (available also in roller versions), Dulevo is proud to present the latest born of its industrial flooring scrubber-dryers for medium to small surfaces: the newest model, H610, which will be presented in a world preview at the PULIRE fair, opening at Verona on 9 June. The new H610 is compact (volume less than 1400 mm x 800 mm) and designed to pass nimbly through standard house and office doorways; a machine that is easy to use, is ergonomic and

and gives excellent performance, guaranteeing the user maximum comfort and amazing results, even in particularly harsh working conditions. The new H610 is available in both disc brush and roller versions, with scrubbing widths respectively of 650 and 600 mm. Its washing solution tank has a 110 litre capacity, while the collection tank has 115; the floor-wiper, curving and placed behind the rear wheels, ensures perfect drying on a width of 800 mm. The new Dulevo operator-on-board scrubber-dryer, battery-powered and with over three hours endurance, is also equipped with a floating brush head, making it possible to work always at the right pressure; the purely mechanical design of the machine guarantees maximum reliability. The new H610 scrubber-dryer is today the best solution for cleaning medium/large areas, such as: supermarkets, hospitals, goods warehouses, gyms, schools, hotels and any other environment where a machine is required, which, all at the same time, is compact, high-performance, reliable, safe, comfortable and economical.