



# Dulevo News

Monthly information magazine



## PRESTIGIOUS DELIVERIES THE MOTORWAY MACHINES ARE READY Dulevo, queen of the motorways

*Dulevo wins a tender for the delivery of 5 plus one machines. And once again, it proves to be the new undisputed leader in the road cleaning machine market.*

The five 5000 Veloce sweepers of the "Autostrade per l'Italia" company stand glinting and imposing in the Fontanellato factory forecourt waiting to be delivered next week. They shine under a weak sun with the light of a great success and the pride of having proved once again that Dulevo really offers the best sweeper in the world. Now the clamour has died down over the 22 machines of the "Autostrade del Brennero" (that have already been working for a few months in various Modena-Brennero motorway restaurant areas), we come back to talking about motorways to celebrate the final award of contract announced last September.



The contract was for five machines and an option to purchase a sixth one later. The sweepers, all with road equipment and the typical motorway orange, will be delivered starting from 1st December until the 10th to the Bergamo, Bologna, Florence, Genoa and Cassino sections. The sixth optioned machine will go to the Pescara section.

Outside of the tender, Autostrade per l'Italia has also purchased another 5000 Veloce, with the same configuration, that will be delivered to Fiano Romano towards the middle of December. This again is evidence of a long-lasting and fruitful collaboration that gives satisfaction to both parties, but above all provides a service that is always impeccable whatever the road conditions or weather.

### EVENTS THE FOUR 5000s AMAZE THE F1 CIRCUS

## 3, 2, 1, ready.....GO!

*Great Dulevo performance at the Singapore Grand Prix*



After the circuits of Monte Carlo, Manama – Bahrain, Hockenheim and Vallelunga, Dulevo once again found itself on the starting grid. This time during the first night time Grand Prix, which took place in Singapore on 28 September.

A 5 km long circuit fully cleaned and looked after by Dulevo technology and reliability.

## Flash News

### 2009 CALENDARS

The time limit for purchasing wall calendars and greetings cards expires this week. Given the great success of this initiative, [the deadline for ordering calendars has been postponed \(for all versions, customized and non-customized\) to 12 December.](#)

Continue to help us as you have been doing up to now!

***Did you know that you can fit the one metre squeegee on the 1020 and 1020R?***

**PRESTIGIOUS DELIVERIES 2 DELIVERY OF 21 COMPACTORS HAS BEGUN**

## 5000 Compatto: at Palermo's service

*After various vicissitudes, delivery of the first three vehicles has finally begun.*

The invitation to tender announced by AMIA, the municipal company of Palermo, for the purchase of 21 "5000 Compatto" model machines dates back to 2007. An award of contract and a delivery that has seen several changes and has lasted for almost a year, but that has now finally started to give the first gratifications. Thanks to the important contribution of our Sicilian dealer, **Tecnoservizi**, we have been able to deliver the first three machines, whilst another three are here waiting to be tested and ready to be dispatched in their turn. The great particularity of the 5000 Compatto is the total versatility of the 5000 chassis (with four steered wheels and turning diameter of less than 9 metres (ref. CUNA); ideal for Palermo and its historic centre. A small vehicle, suitable for unloading in larger compactors, easy to handle and fast at the service of the city and the environment. Like every Dulevo branded machine.



**MARKETS EXPLOIT IN IRAN IN 2008**

## Persian Fables

*Almost 100 machines delivered including scrubber-dryers, industrial and street sweepers.*

Dulevo has been busy in Iran since 2001: to penetrate a market that is already complicated in itself and now made even more complex by the difficulties connected with the embargo and the world financial crisis. In spite of that, and thanks also to the collaboration of **F.V.T.**, we have been able to enter decisively over the whole country. Even more so if we think of the adventurous beginning of Dulevo's presence; the photo below shows the loading of the first demonstration 5000 leaving from Dubai on a small wooden ship heading for the island of Kish in the Persian Gulf. Incredible when we think that today, towns such as Tehran, Isfahan, Shiraz, Tabriz, Kish, the holy city of Mashad and others, rely on Dulevo for cleaning their streets, because it is the only sweeper in the world that is able to work in torrid and sandy climates such as those in Iran.



## Dulevo late con fuerza

*The Dulevo Mexico project started discreetly, but is now ready to amaze Latin America. And not only.*



What you can see in the picture above is not an ordinary machine. It would not be ordinary anyway just for the fact that it bears the Dulevo trademark, but this one is even more special. It is what we informally call "*La Niña*", the little girl: the first machine manufactured entirely in Mexico, in the new production centre that Dulevo has opened in Puebla, at the foot of the Popocatepetl volcano.

It was the middle of July when the first container left with the machine components; after a voyage of more than a month, the container arrived at Veracruz and then from there it was taken to Puebla. In September, a team of technicians accompanied by our Product Manager, Nicola Chiapponi, left for Mexico to start the real organization of the production, the choice of suppliers and the assembly methods; after only two months, you can see the result of this work. The first brick has been laid. A new challenge has begun.